



Buhl Building ▪ 535 Griswold Street, Suite 600 ▪ Detroit, MI 48226

Board of Directors Meeting

December 1, 2022



Suburban Mobility Authority for Regional Transportation

Buhl Building • 535 Griswold Street, Suite 600 • Detroit, MI 48226 • (313) 223-2100

ROLL CALL

Board of Directors Meeting

Date: December 1, 2022

CHAIRPERSON, MS. HILARIE CHAMBERS

VICE-CHAIRPERSON, MR. ABDUL HAIDOUS

MR. ROYCE MANIKO

MR. KHALIL RAHAL

MR. BRET RASEGAN

MR. JOHN PAUL REA

MS. VICKI WOLBER

Tiffany Martin-Patterson, SMART Board Secretary



**SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION
BOARD OF DIRECTORS MEETING
THURSDAY, DECEMBER 1, 2022
2:00 PM**

AGENDA

| <u>ITEM:</u> | <u>ACTION:</u> | <u>PRESENTED BY:</u> |
|--|----------------|---|
| 1. Call to Order | | Hilarie Chambers |
| 2. Pledge of Allegiance | | |
| 3. Roll Call | | Tiffany Martin |
| 4. Adoption of Agenda | Approval | Hilarie Chambers |
| 5. Board Appointments | Approval | Hilarie Chamers |
| 6. Certification of Public Notice | Information | Tiffany Martin |
| 7. Minutes | | |
| A) Board Meeting Minutes for October 27, 2022 | Approval | Hilarie Chambers |
| B) Audit Committee Report | Information | Royce Maniko |
| 8. Public Participation | Discussion | Hilarie Chambers |
| 9. Financial Reports | | |
| A) FY 2022 Audit Presentation | Approval | Plante & Moran |
| 10. Chairperson's Report | Information | Hilarie Chambers |
| 11. General Manager's Report | Information | Dwight Ferrell |
| 12. New Business | | |
| A. Resolution: Authorization of additional funding for plumbing repair services contract | Approval | LeJuan Burt <i>VP of Maintenance</i> |
| B. Resolution: Authorization to Award a Contract for fifty-three (53) Transit Vans | Approval | LeJuan Burt <i>VP of Maintenance</i> |
| C. Resolution: Authorization to Award a Contract for Bus Shelter Maintenance and Repair Services Service | Approval | Mark Starnes <i>Quality Assurance Supervisor</i> |
| 13. Closed Session | Discussion | Hilarie Chambers |
| 14. Board Member Business | Discussion | Hilarie Chambers |

Adjournment



Suburban Mobility Authority for Regional Transportation

Buhl Building • 535 Griswold Street, Suite 600 • Detroit, MI 48226 • (313) 223-2100

PUBLIC NOTICE

SMART will hold the December 1, 2022 Board of Directors meeting at 2 p.m. in SMART's Board Room located on the sixth floor of the Buhl Building, 535 Griswold Street, Detroit, MI 48226.

Virtual attendance is strongly encouraged, and full public participation is still available via Zoom.

All physically present at the meeting must adhere to the following:

- Masks are recommended in indoor public transportation settings and encouraged. Please respect anyone needing or choosing to wear one.
- People with symptoms, a positive test, or exposure to someone with COVID-19 should wear a mask or attend virtually.
- Pass a temperature check and a complete health screening questionnaire before entering the Board room.

The agenda can be found on SMART's website: <http://www.smartbus.org/About/Our-Organization/Board-of-Directors/Board-Meeting-Schedule>

Members of the public may attend in person, or virtually/via phone. To attend virtually; on a smartphone, tablet, or computer; please enter this URL in a web browser:

- <https://smartbus.zoom.us/j/97955560638>
- Via phone only, please dial: (301) 715-8592
- Webinar ID: 979 5556 0638 (no password required)
- One-tap mobile: +13017158592,,97955560638#

Members of the public may also submit a written comment to be read during the Public Comment period by emailing SMARTBoard@smartbus.org by 1:45 p.m. on the day of the meeting.

Requests for reasonable accommodations at SMART require advanced reservations. Individuals with disabilities requiring assistance should contact SMARTBoard@smartbus.org or 313-223-2110 as soon as possible. If you have difficulties joining the virtual session, contact SMARTBoard@smartbus.org or 248-419-7912 and we will assist you to the best of our abilities.

Public Comment will proceed as follows:

- All comments: 5-minute limit per member of the public. Kindly state your name and city of residence.
- Public comments will be received in the following order
 - Members of the public who attend in person
 - Members of the public on Zoom/phone
 - Written comments via email. The Board Secretary will read any submitted comments

**SUBURBAN MOBILITY AUTHORITY FOR REGIONAL
TRANSPORTATION
BOARD OF DIRECTORS MEETING**

APPROVED MINUTES – October 27, 2022

A meeting of the Board of Directors of the Suburban Mobility Authority for Regional Transportation (SMART) was held on Thursday, October 27, 2002 at 2:01 PM. The meeting was held at 535 Griswold, Suite 600, Detroit, MI 48226 and via a digital public video conference.

ATTENDANCE

| | | |
|--|---------------------|------------------------------|
| SMART Board of Directors: | Chairperson | Ms. Vickie Wolber |
| | Vice- Chairperson | Ms. Hilarie Chambers |
| | | Mr. Abdul Haidous |
| | | Mr. Khalil Rahal |
| | | Mr. Royce Maniko |
| | | Mr. John Paul Rea |
| Absent Board Members: | | Mr. Bret Rasegan |
| SMART General Manager: | | Absent |
| SMART Deputy General Manager & COO: | | Ms. Tiffany Gunter |
| SMART Board Administrator: | | Ms. Tiffany Martin-Patterson |
| SMART Staff Present: | | Ms. Truvae Adams |
| | | Mr. Brandon Adolph |
| | | Ms. Laura Bieniek |
| | | Mr. Ryan Byrne |
| | | Ms. Sabrina Clay |
| | | Mr. Melvin Evans |
| | | Ms. Beth Gibbons |
| | | Ms. Melissa Hightower |
| | | Ms. Lynette Hurt |
| | | Ms. Bonnie McInerney |
| | | Ms. Carol Jones |
| | | Ms. Angie Kelley |
| | | Ms. Nicole Mack |
| | | Ms. Laila Malki |
| | | Ms. Anika Parker |
| | Ms. Michele Pollock | |
| | Mr. Darrell Taylor | |
| | Mr. Andy Thorner | |
| | Ms. Patty Wailing | |

Mr. Mark Watson
Mr. D'Andrae Whitley
Ms. Vickie Jordan

Public Registered:

Mr. Robert Cramer
Mr. Michael Cunningham
Mr. Rober Pawlowski

1. Call to Order

A) Pledge of Allegiance

2. Roll Call

Present: Chairperson Vicki Wolber, Vice- Chairperson Ms. Hilarie Chambers, Mr. Abdul Haidous, Mr. Royce Maniko, Mr. John Paul Rea & Mr. Khalil Rahal

Absent: Mr. Bret Rasegan

A quorum was present.

3. Adoption of Agenda

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Royce Maniko, to approve the amended agenda for the October 27, 2022 Board meeting to add Item H, Free Rides on Election Day.

DISCUSSION

None

VOTE: THE MOTION CARRIED

4. Resolution: Election of Officers to the SMART Board of Directors: FY2023-2024 Term

MOTION: Moved by Ms. Vickie Wolber by seconded by Mr. Abdul Haidous that SMART is hereby authorized to that the Board of Directors of the Suburban Mobility Authority for Regional Transportation hereby elects Ms. Hilarie Chambers of Oakland County as Chairperson of the SMART Board of Directors and Mr. Abdul Haidous of Macomb County as Vice-Chairperson of the SMART Board, for a term of one year per the By-Laws, Article III.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

5. Public Notice and Rules of Order

The Board Administrator read the Public Notice and Rules of Order into the record.

6. Minutes

A. Board Meeting Minutes for September 22, 2022

MOTION: Moved by Mr. Abdul Haidous, seconded by Mr. Khalil Rahal, to approve the Board meeting minutes for September 22, 2022.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

7. Public Participation

Chairperson Ms. Vickie Wolber declared the meeting open for Public Participation.

- Mr. Robert Pawlowski
- Mr. Michael Cunningham

8. Chairperson's Report

DISCUSSION:

Chairperson Ms. Hilarie Chambers reminded Oakland County residents to look on the website for Millage information.

9. General Manager's Report

Dwight Ferrell, General Manager, provided his report to the Board.

10. New Business

A. Resolution: Authorization to Award a Contract for Software License and Support for Bus Shelter Digital Display Screens

MOTION: Moved by Mr. John Paul Rea seconded by Mr. Royce Maniko, that the Suburban Mobility Authority for Regional Transportation is hereby authorized to award a two-year contract for an amount not to exceed \$80,416.00 to Connectpoint Inc. for software license, support, and hosting service for the bus stop shelters' digital display screens. There are no renewal options.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

B. Resolution: Authorization to Approve a Revenue Contract Extension with AT&T for Tower Lease

MOTION: Moved by Mr. Khalil Rahal, seconded by Mr. John Paul Rea, that the General Manager of Suburban Mobility Authority for Regional Transportation is hereby authorized to approve a six-month Contract Extension with AT&T for Tower Lease starting December 1, 2022, through May 31, 2023, generating \$6,000 in revenue. The contract extension pricing, terms, and conditions for the service shall remain the same as the current contract.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

C. Resolution: Authorization to Approve a Contract Extension with T-Mobile USA, Inc. for Cellular Services for Fixed-Route & Paratransit

MOTION: Moved by Mr. Khalil Rahal, seconded by Mr. Abdul Haidous, that the General Manager of Suburban Mobility Authority for Regional Transportation is hereby authorized to approve a three-Month Contract Extension to T-Mobile USA, Inc. for Cellular Services for Fixed-Route & Paratransit for an amount not to exceed \$33,000.00 starting December 15, 2022, through March 14, 2023. The contract extension pricing, terms, and conditions for the service shall remain the same as the current contract, RFP Control No #18-2440.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

D. Resolution: Authorization to Award a Contract for Managed Security Service Provider (MSSP)

MOTION: Moved by Mr. Royce Maniko, seconded by Mr. John Paul Rea that the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to award a five-year contract for an amount not to exceed \$517,200.00 to Norlem Technology Consulting, Inc. for Managed Security Service Provider (MSSP). There are no renewal options.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

E. Resolution: Authorization to Award a Contract for Connector Bus Body and Vehicle Repair

MOTION: Moved by Ms. Vickie Wolber, seconded by Mr. John Paul Rea that the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to award a three-year contract to Collision for Connector Bus Body and Vehicle Repair Service for an amount not to exceed \$300,000.00. There are two one-year renewal options for an amount not to exceed \$100,000.00 per year. The total cost for the contract shall not exceed \$500,000.00. The option years are exercised at SMART's discretion.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

F. Resolution: Authorization of Additional Funding for the Oakland Pavement Improvement Project

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Abdul Haidous that the General Manager of Suburban Mobility Authority for Regional Transportation is hereby authorized to approve additional funding for the Oakland Pavement Improvement Project in the amount not to exceed \$76,458.40 to Best Asphalt.

DISCUSSION:

None

VOTE: THE MOTION CARRIED.

G. Resolution: Authorization to Approve the Updated Agency Safety Plan in Compliance with Bipartisan Infrastructure Law Changes to 49 U.S.C § 5329 (d)

MOTION: Moved by Mr. Abdul Haidous, seconded by Mr. John Paul Rea that the Board of Directors of the Suburban Mobility Authority for Regional Transportation Board of Director adopts SMART’s Agency Safety Plan.

H. Resolution: Free Rides of Election Day

MOTION: Moved by Mr. John Paul Rea, seconded by Mr. Khalil Rahal that the Board of Directors of the Suburban Mobility Authority for Regional Transportation Board of Directors consider offering free rides on election day at no cost.

DISCUSSION:

None

VOTE: THE MOTION CARRIED. *Mr. Abdul Haidous abstained from this vote.*

11. Board Member Business

DISCUSSION:

The Board thanked Ms. Vickie Wolber for serving as SMART’s Chairperson.

VOTE: All in attendance voted in the affirmative. **THE MOTION CARRIED.**

Adjournment

There being no further business to come before the Board, upon motion made by Mr. John Paul Rea Rahal, seconded by Mr. Abdul Haidous, and unanimously carried, the meeting adjourned at 2:38 PM.

Respectfully submitted,



Tiffany Martin-Patterson
Board Administrator

DATE: December 1, 2022 DISPOSITION SOUGHT: Board Approval
TO: SMART Board of Directors SUBMITTED BY: General Manager
FROM: Purchasing Department APPROVED BY: Certification Committee

SUBJECT: Authorization of additional funding for plumbing repair services contract

RECOMMENDATION

That the Board adopt the attached resolution authorizing additional funding for plumbing repair services contract:

- for unforeseen plumbing services
- to USA Plumbing & Sewer Inc. located at 15900 32 Mile Road, Ray. MI 48096
- at a cost not to exceed \$20,000 for the base three-year contract and subsequent \$20,000 for each option year

DISCUSSION

On March 21, 2020, SMART entered into a contract with USA Plumbing & Sewer Inc for plumbing repair services. The terminals are aging and require replacement of pipes, parts, and additional plumbing repair services. Additional funding (POCA #1) in the amount not to exceed \$20,000 is necessary to pay for unforeseen plumbing repair services for the base three-year contract and subsequent amount not to exceed \$20,000 for each option year.

FUNDING & COSTS:

The additional funds for this project are funded via: Authority's Operating Funds

The summary of the original purchase and POCA's are as follows:

| Stage | Date Board Approval /Requested | Work | Cost |
|---------------|---------------------------------------|---|--------------|
| Base 3 years | N/A | Plumbing repair services (Estimated \$24,000/year) | \$72,000.00 |
| POCA #1 | 12/1/22 | POCA #1 Additional funding for unforeseen plumbing repair services | \$20,000.00 |
| Option year 1 | 12/1/22 | Plumbing repair service for one year (Estimated \$24,000/year) Additional funding \$20,000/year | \$44,000.00 |
| Option year 2 | 12/1/22 | Plumbing repair service for one year (Estimated \$24,000/year) Additional funding \$20,000/year | \$44,000.00 |
| | | TOTAL | \$180,000.00 |

ATTACHMENTS:

- Resolution

/MP

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION RESOLUTION

RESOLUTION

Authorizing the General Manager to approve additional funding
for plumbing repair services contract

- Whereas, The Suburban Mobility Authority for Regional Transportation (SMART) is requesting additional funding for unforeseen plumbing services; and
- Whereas, On March 21, 2020, SMART entered into a contract with USA Plumbing & Sewer Inc for plumbing repair services. Additional funding (POCA #1) is needed for unforeseen plumbing repair services; and
- Whereas, The change requirement (POCA #1) in the amount not to exceed \$20,000.00 is necessary to fund the contract until March 21, 2023 and subsequent \$20,000 for each option year; and
- Whereas, Funding (POCA #1) will be available via Authority's Operating Funds; and
- Whereas, The Director of Finance is satisfied that USA Plumbing & Sewer Inc. has performed under the contract terms and conditions; and
- Whereas, The EEO Department is satisfied that USA Plumbing & Sewer Inc. is in compliance with the equal opportunity/affirmative action policies of the Federal and State government and the affirmative action policies of SMART; now, therefore be it
- Resolved, That the General Manager of Suburban Mobility Authority for Regional Transportation is hereby authorized to approve additional funding for plumbing repair services in the amount not to exceed \$20,000 for the base three-year contract and subsequent \$20,000 for each option years to USA Plumbing & Sewer Inc.

CERTIFICATE

The undersigned duly qualified Board Secretary of the Suburban Mobility Authority for Regional Transportation certifies the foregoing is a true and correct copy of a resolution adopted at a legally convened meeting of the Board of the Suburban Mobility Authority for Regional Transportation held on December 1, 2022.

Date

Board Secretary

No. _____

DATE: December 1, 2022 DISPOSITION SOUGHT: Board Approval
 TO: SMART Board of Directors SUBMITTED BY: General Manager
 FROM: Purchasing Department APPROVED BY: Certification Committee

SUBJECT: Authorization to Award a Contract for fifty-three (53) Transit Vans

RECOMMENDATION

That the Board adopts the attached resolution authorizing the award of a contract:

- for the purchase of fifty-three (53) Transit Vans
- to Hoekstra Transportation located at 3741 Roger B Chaffee, Grand Rapids, MI 49548
- for a one-time purchase
- at a cost not to exceed \$3,802,591.00

DISCUSSION

SMART has a need for fifty-three transit vans. Nineteen transit vans will be used to replace vehicles that are age eligible for retirement in SMART's fleet and thirty-four transit vans will be for the community.

PROCUREMENT PROCESS

Procurement Method: Sealed Bid Proposal Quotes Sole Source Other

Rationale for award: The FTA, in Circular 4220.1F, § 7.e., encourages the use of intergovernmental agreements. The FTA’s Best Practices Procurement Manual states in part, “Such an approach would create economies of scale, reduce procurement lead times, and reduce administrative effort and expense.” The State of Michigan has awarded a contract for Full-Size Vans to Hoekstra Transportation. The cost has been determined to be fair and reasonable through an evaluation process conducted by The State of Michigan. The State of Michigan’s Department of Technology, Management, & Budget’s Procurement office completed an evaluation via a Request for Proposal (RFP #220000000759). The award was made to the responsive and responsible bidder, Hoekstra Transportation who passed the technical evaluation, and pre-award audit and offered the best value to the State of Michigan. The State of Michigan MDOT contract #190000000220 was issued to Hoekstra Transportation.

FUNDING & COSTS:

The project is funded via:

| Federal grant | Project Number | State grant | Dollar Amt. |
|---------------|----------------|---------------|-----------------|
| MI-2022-048 | 42750 | 2022-0138 P9 | \$ 1,363,193.00 |
| MI-2021-051 | 42260 | 2017-0130 P37 | \$ 1,769,213.00 |
| MI-2022-052 | 42900 | 2022-0138 P8 | \$ 376,385.00 |
| MI-2022-052 | 43070 | 2022-0138 P8 | \$ 36,585.00 |
| N/A | 36687 | 2017-0130 P21 | \$ 66,818.00 |
| MI-2018-020 | 40720 | 2017-0130 P12 | \$ 6,812.00 |
| MI-2018-020 | 40730 | 2017-0130 P12 | \$ 982.00 |
| N/A | TBD | 2022-0138 P7 | \$ 182,603.00 |

The contract costs are summarized as follows:

| Stage | Date Board Approval /Requested | Description | Total Cost |
|-------------------|---------------------------------------|--|-------------------|
| One time purchase | 12-1-22 | Purchase fifty-three (53) Transit Vans | \$ 3,802,591.00 |

ATTACHMENTS:

- Resolution

/MP

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION

RESOLUTION

Authorization to Award a Contract for Fifty-three (53) Transit Vans

Whereas, The Suburban Mobility Authority for Regional Transportation (SMART) has a need for fifty-three (53) transit vans; Nineteen (19) transit vans will replace vehicles that are age eligible for retirement in the SMART fleet, and thirty-four (34) will go to community partners; and

Whereas, The FTA encourages intergovernmental agreements; and

Whereas, The State of Michigan has awarded a contract for Full-Size Vans based on a competitive solicitation in accordance with all State and Federal regulations; and

Whereas, The Vice President of Finance is satisfied that Hoekstra Transportation has the potential to perform under the contract terms and conditions; and

Whereas, The Equal Employment Opportunities (EEO) Department is satisfied that Hoekstra Transportation is in compliance with the equal opportunity/affirmative action policies of the Federal and State governments and the affirmative action policies of SMART; and

Whereas, The project is funded via:

| Federal grant | Project Number | State grant | Dollar Amt. |
|---------------|----------------|---------------|-----------------|
| MI-2022-048 | 42750 | 2022-0138 P9 | \$ 1,363,193.00 |
| MI-2021-051 | 42260 | 2017-0130 P37 | \$ 1,769,213.00 |
| MI-2022-052 | 42900 | 2022-0138 P8 | \$ 376,385.00 |
| MI-2022-052 | 43070 | 2022-0138 P8 | \$ 36,585.00 |
| N/A | 36687 | 2017-0130 P21 | \$ 66,818.00 |
| MI-2018-020 | 40720 | 2017-0130 P12 | \$ 6,812.00 |
| MI-2018-020 | 40730 | 2017-0130 P12 | \$ 982.00 |
| N/A | TBD | 2022-0138 P7 | \$ 182,603.00 |

Resolved, That the General Manager of Suburban Mobility Authority for Regional Transportation is hereby authorized to Award a Contract to Hoekstra Transportation for the Purchase of fifty-three (53) Transit Vans. The vans will be purchased under a cooperative purchasing agreement through The State of Michigan Department of Transportation (MDOT) for an amount not to exceed \$3,802,591.00.

CERTIFICATE

The undersigned duly qualified Board Secretary of the Suburban Mobility Authority for Regional Transportation certifies the foregoing is a true and correct copy of a resolution adopted at a legally convened meeting of the Board of the Suburban Mobility Authority for Regional Transportation held on December 1, 2022.

Date _____ Board Secretary

No. _____

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION

RESOLUTION

Authorizing the General Manager to Award a Contract for Bus Shelter Maintenance and Repair Services

- Whereas, The Bus Operations Department at the Suburban Mobility Authority for Regional Transportation (SMART) requires a contractor to provide bus shelter maintenance, repair, and monitoring of the 32' screens at the enhanced bus shelters; and
- Whereas, A Request for Proposal (RFP) was advertised and published on Michigan Intergovernmental Trade Network (MITN) for which two proposals were received; and
- Whereas, An evaluation and selection committee was appointed by the General Manager to evaluate the two proposals according to the criteria in the RFP; and
- Whereas, The proposal submitted by Allied Building Service Co. of Detroit was determined to be most advantageous to SMART with price and other specified evaluation factors being considered. Price was determined to be fair and reasonable; and
- Whereas, Adequate funding is available in the Authority's general fund; and
- Whereas, The Vice President of Finance is satisfied that Allied Building Service Co. of Detroit has the potential to perform under the terms and conditions of the contract; and
- Whereas, The Equal Employment Opportunitites (EEO) Department is satisfied that Allied Building Service Co. of Detroit is in compliance with the equal opportunity and affirmative action laws and policies of the Federal and State governments and the affirmative action policies of SMART; now, therefore be it
- Resolved, That the General Manager of the Suburban Mobility Authority for Regional Transportation is hereby authorized to award a three-year contract for an amount not to exceed \$668,423 to Allied Building Service Co. of Detroit for bus shelter maintenance and repair services. There are two, one-year renewal options for subsequent amounts not to exceed \$227,862 for option year one and \$231,558 for option year two.

CERTIFICATE

The undersigned duly qualified Board Secretary of the Suburban Mobility Authority for Regional Transportation certifies the foregoing is a true and correct copy of a resolution adopted at a legally convened meeting of the Board of the Suburban Mobility Authority for Regional Transportation held on December 1, 2022.

Date

Board Secretary

No. _____

Summary - Score Sheet Evaluation
RFP 23-3687
Bus Shelter Maintenance and Repair

| Consensus Scoring Method | Price Proposal | Experience of Proposed Staff | Understanding of Scope of Work and adherence to specifications | Equipment | Related Work Experience | Total |
|--------------------------|----------------|------------------------------|--|-----------|-------------------------|------------|
| VENDORS | 35 | 20 | 20 | 15 | 10 | 100 |
| Allied Building Service | 35 | 20 | 20 | 13 | 10 | 98 |
| Christy Glass Company | 34 | 16 | 18 | 15 | 8 | 91 |

Bid Tabulation

RFP# 23-3687 Bus Shelter Maintenance & Repair Service

Allied Building Service

Labor Costs

| Year | Scheduled Repairs | | | Emergency Repairs 8am - 5pm | | | Emergency Repairs After Hours | | | Annual Cost |
|---------------|-------------------|----------|----------------|-----------------------------|----------|----------------|-------------------------------|----------|----------------|--------------|
| | Rate/ Hr | Est. Hrs | Extended Price | Rate/ Hr | Est. Hrs | Extended Price | Rate/ Hr | Est. Hrs | Extended Price | |
| 1 | \$63.00 | 1400 | \$88,200.00 | \$63.00 | 200 | \$12,600.00 | \$93.00 | 200 | \$18,600.00 | \$119,400.00 |
| 2 | \$63.00 | 1400 | \$88,200.00 | \$63.00 | 200 | \$12,600.00 | \$93.00 | 200 | \$18,600.00 | \$119,400.00 |
| 3 | \$63.00 | 1400 | \$88,200.00 | \$63.00 | 200 | \$12,600.00 | \$93.00 | 200 | \$18,600.00 | \$119,400.00 |
| Option year 1 | \$64.00 | 1400 | \$89,600.00 | \$64.00 | 200 | \$12,800.00 | \$96.00 | 200 | \$19,200.00 | \$121,600.00 |
| Option year 2 | \$65.00 | 1400 | \$91,000.00 | \$65.00 | 200 | \$13,000.00 | \$97.50 | 200 | \$19,500.00 | \$123,500.00 |

| Year | Monitoring/administrative Service | | |
|---------------|-----------------------------------|----------|----------------|
| | Rate/ Hr | Est. Hrs | Extended Price |
| 1 | \$63.00 | 260 | \$16,380.00 |
| 2 | \$63.00 | 260 | \$16,380.00 |
| 3 | \$63.00 | 260 | \$16,380.00 |
| Option year 1 | \$64.00 | 260 | \$16,640.00 |
| Option year 2 | \$65.00 | 260 | \$16,900.00 |

| | |
|---------------------------|---------------------------|
| 3 Year Total Labor | 5 Year Total Labor |
| \$407,340.00 | \$685,980.00 |

SMART S series shelter glass dimensions, two sizes used depending on shelter design type

| | Estimated Annual Usage (each): | | | | 50 | | | | | | Total Annual Cost |
|---------------|--------------------------------|-------------|-------------------|-------------|--------------------------|-------------|--------------------------|-------------|------------------|-------------|-------------------|
| | Gateway Shelter Glass | | | | S-Series Shelter Glass | | | | Sunset Glass | | |
| | 44" x 82" x 3/8" | | 48" x 70" x 3/16" | | 31 3/8" x 76 5/8" x 1/4" | | 25 3/8" x 76 5/8" x 1/4" | | 44" x 72" x 3/8" | | |
| | Unit Cost | Ext. Annual | Unit Cost | Ext. Annual | Unit Cost | Ext. Annual | Unit Cost | Ext. Annual | Unit Cost | Ext. Annual | |
| Year 1 | \$488.75 | \$24,437.50 | \$155.25 | \$6,625.00 | \$132.25 | \$6,625.00 | \$132.25 | \$6,625.00 | \$488.75 | \$24,437.50 | \$69,887.50 |
| Year 2 | \$488.75 | \$24,437.50 | \$155.25 | \$6,625.00 | \$132.25 | \$6,625.00 | \$132.25 | \$6,625.00 | \$488.75 | \$24,437.50 | \$69,887.50 |
| Year 3 | \$488.75 | \$24,437.50 | \$155.25 | \$6,625.00 | \$132.25 | \$6,625.00 | \$132.25 | \$6,625.00 | \$488.75 | \$24,437.50 | \$69,887.50 |
| Option year 1 | \$488.75 | \$24,437.50 | \$155.25 | \$6,625.00 | \$132.25 | \$6,625.00 | \$132.25 | \$6,625.00 | \$488.75 | \$24,437.50 | \$69,887.50 |
| Option year 2 | \$488.75 | \$24,437.50 | \$155.25 | \$6,625.00 | \$132.25 | \$6,625.00 | \$132.25 | \$6,625.00 | \$488.75 | \$24,437.50 | \$69,887.50 |

Allied - Pricing is subject to change with a change in scope of work, delays out of control of the contractor or other such items that change the fundamental direction, scope and ability to complete such work.

Allied proposes that all materials purchased under this contract will be billed at cost plus 15% to 30%.

Christy Glass

Labor Costs

| Year | Scheduled Repairs | | | Emergency Repairs 8am - 5pm | | | Emergency Repairs After Hours | | | Annual Cost |
|---------------|-------------------|----------|----------------|-----------------------------|----------|----------------|-------------------------------|----------|----------------|--------------|
| | Rate/ Hr | Est. Hrs | Extended Price | Rate/ Hr | Est. Hrs | Extended Price | Rate/ Hr | Est. Hrs | Extended Price | |
| 1 | \$75.00 | 1400 | \$105,000.00 | \$75.00 | 200 | \$15,000.00 | \$115.00 | 200 | \$23,000.00 | \$143,000.00 |
| 2 | \$75.00 | 1400 | \$105,000.00 | \$75.00 | 200 | \$15,000.00 | \$115.00 | 200 | \$23,000.00 | \$143,000.00 |
| 3 | \$78.00 | 1400 | \$109,200.00 | \$78.00 | 200 | \$15,600.00 | \$117.00 | 200 | \$23,400.00 | \$148,200.00 |
| Option year 1 | \$80.00 | 1400 | \$112,000.00 | \$80.00 | 200 | \$16,000.00 | \$123.00 | 200 | \$24,600.00 | \$152,600.00 |
| Option year 2 | \$82.00 | 1400 | \$114,800.00 | \$82.00 | 200 | \$16,400.00 | \$126.00 | 200 | \$25,200.00 | \$156,400.00 |

| Year | Monitoring/administrative Service | | |
|---------------|-----------------------------------|----------|----------------|
| | Rate/ Hr | Est. Hrs | Extended Price |
| 1 | \$32.00 | 260 | \$8,320.00 |
| 2 | \$32.00 | 260 | \$8,320.00 |
| 3 | \$32.00 | 260 | \$8,320.00 |
| Option year 1 | \$34.00 | 260 | \$8,840.00 |
| Option year 2 | \$34.00 | 260 | \$8,840.00 |

| 3 Year Total Labor | 5 Year Total Labor |
|--------------------|--------------------|
| \$459,160.00 | \$785,840.00 |

SMARTS series shelter glass dimensions, two sizes used depending on shelter design type

| | Estimated Annual Usage (each): | | | | 50 | | | | | | Total Annual Cost |
|---------------|--------------------------------|-------------|-------------------|-------------|--------------------------|-------------|--------------------------|-------------|------------------|-------------|-------------------|
| | Gateway Shelter Glass | | | | S-Series Shelter Glass | | | | Sunset Glass | | |
| | 44" x 82" x 3/8" | | 48" x 70" x 3/16" | | 31 3/8" x 76 5/8" x 1/4" | | 25 3/8" x 76 5/8" x 1/4" | | 44" x 72" x 3/8" | | |
| | Unit Cost | Ext. Annual | Unit Cost | Ext. Annual | Unit Cost | Ext. Annual | Unit Cost | Ext. Annual | Unit Cost | Ext. Annual | |
| Year 1 | \$324.00 | \$16,200.00 | \$150.00 | \$7,500.00 | \$97.00 | \$4,850.00 | \$81.00 | \$4,050.00 | \$285.00 | \$14,250.00 | \$46,850.00 |
| Year 2 | \$349.92 | \$17,496.00 | \$162.00 | \$8,100.00 | \$104.76 | \$5,238.00 | \$87.48 | \$4,374.00 | \$307.80 | \$15,390.00 | \$50,598.00 |
| Year 3 | \$377.92 | \$18,896.00 | \$174.96 | \$8,748.00 | \$113.14 | \$5,657.00 | \$94.48 | \$4,724.00 | \$332.43 | \$16,621.50 | \$54,646.50 |
| Option year 1 | \$408.16 | \$20,408.00 | \$188.96 | \$9,448.00 | \$122.20 | \$6,110.00 | \$102.04 | \$5,102.00 | \$359.03 | \$17,951.50 | \$59,019.50 |
| Option year 2 | \$440.92 | \$22,041.00 | \$204.08 | \$10,204.00 | \$131.98 | \$6,599.00 | \$110.21 | \$5,510.50 | \$387.76 | \$19,388.00 | \$63,742.50 |

***Any other glass or parts not listed will be charged to SMART at cost**

List of hardware & costs of maintenance

| | | | | | |
|---------------------------------------|---------------|--|-----------------|--|------------------------------|
| Complete Hardware Box 5'x12' Eclipse | \$485.85/each | Welded Anchor Boot for Sill Support | \$184.50/each | Setting Blocks | \$1/each |
| 4.5" Eclipse Column with USB Port | \$891.75/each | Right-hand Hinge Bracket for Ad Box | \$30.00/each | Vinyl | \$1/foot |
| 4.5" Eclipse Column without USB Port | 830.25/each | 4'x6' Retrofit Advertising Display Box for existing Eclipse Series Shelter | \$4,335.75/each | Misc Smisc benches, Ad Boxes, Roof, Shelter Hardware & Metal | Cost + 25% |
| 2.5" Front Windscreen Column | \$461.25/each | Snap Cover for White Aluminum for Eclipse Structure | \$369/each | Misc Screws, Security Screws & Anchors | Range in Price .50 -\$6/each |
| Ad Box Column | \$430.50/each | Ad Box Hinge Set | \$75/each | Inbound Freight (when applicable) | Cost only |
| Welded Anchor Boot for Eclipse Column | \$215.25/each | 4.5" Header Caps for Ends of Header Beam | \$92.25/each | Add'l Glass(sep from standard glass sizes) as necessary | Cost + 30% |

| Parts | Allied Building Parts List Cost per unit | | | | | Christy Glass Parts List Cost per unit | | | | |
|--|--|-------------|--------------|-------------|-------------|--|-------------|----------------------------|---------------|---------------|
| | Year 1 | Year 2 | Year 3 | Option yr 1 | Option yr 2 | Year 1 | Year 2 | Year 3 | Option Year 1 | Option Year 2 |
| Header Mounted LED Security Light ELLT01 | \$575.00 | \$661.25 | \$760.44 | \$874.51 | \$1,005.69 | \$707.25 | \$814.26 | \$899.13 | \$1,076.25 | \$1,237.38 |
| Dual USB Charging Port ELUSB02 | \$175.00 | \$201.25 | \$231.44 | \$266.16 | \$306.09 | \$215.25 | \$248.46 | \$285.36 | \$328.41 | \$377.61 |
| Header Accent Lighting ELLT16 | \$750.00 | \$862.50 | \$991.88 | \$1,140.66 | \$1,311.76 | \$922.50 | \$1,061.49 | \$1,220.16 | \$1,403.43 | \$1,613.76 |
| Shelter Location Sign Box LED Lights WFLS-NW300-BK | \$350.00 | \$402.50 | \$462.88 | \$532.31 | \$612.16 | \$430.50 | \$495.69 | \$569.49 | \$655.59 | \$753.99 |
| CHK Real Time Display CP-32-L-D | \$11,695.00 | \$12,195.00 | \$12,695.00 | \$13,295.00 | \$13,895.00 | \$13,449.25 | \$14,024.25 | \$14,605.00 | \$15,295.00 | \$17,097.00 |
| SolStop Beacon LED Lights WFLS-NW300-BK | \$250.00 | \$287.50 | \$330.63 | \$380.22 | \$437.25 | \$307.50 | \$354.24 | \$407.13 | \$468.63 | \$538.74 |
| SmartLink Monitoring System ODL 302DC4R | \$253.00 | \$253.00 | \$265.65 | \$278.93 | \$292.89 | \$332.10 | \$332.10 | \$348.71 | \$366.03 | \$384.47 |
| (2) Solar MPPT Charge Controllers ELCT09 | \$550.00 | \$632.50 | \$727.38 | \$836.49 | \$961.96 | \$676.50 | \$778.59 | \$895.45 | \$1,029.51 | \$1,183.26 |
| Blue Solar Charge Controller ELCT11 | \$225.00 | \$258.75 | \$297.56 | \$342.19 | \$393.52 | \$276.75 | \$318.57 | \$366.54 | \$421.89 | \$484.62 |
| SolStop Battery Charge Controller ELCT02 | \$200.00 | \$230.00 | \$264.50 | \$304.18 | \$349.81 | \$246.00 | \$282.90 | \$325.95 | \$375.15 | \$430.50 |
| Shelter Lead Acid Batteries ELBA07 | \$575.00 | \$661.25 | \$760.44 | \$874.51 | \$1,005.69 | \$707.25 | \$814.26 | \$936.03 | \$1,076.25 | \$1,237.38 |
| SolStop Lead Acid Battery ELBA02 | \$125.00 | \$143.75 | \$165.31 | \$190.11 | \$218.62 | \$153.75 | \$177.12 | \$204.18 | \$234.93 | \$269.37 |
| SolStop Piezo Button ELPB01 | \$275.00 | \$316.25 | \$363.69 | \$418.24 | \$480.98 | \$334.56 | \$389.91 | \$447.72 | \$515.37 | \$591.63 |
| Total | \$15998.00 | \$17105.50 | \$18316.80 | \$19733.51 | \$21271.42 | \$18759.16 | \$20091.84 | \$21510.85 | 23,246.44 | \$26199.71 |
| | Total 3 & 5 years per unit | | \$ 51,420.30 | | | \$ 92,425.23 | | Total 3 & 5 years per unit | | \$ 60,361.85 |
| Brasco's bid sheet is provided to support the list pricing as an attachment. | | | | | | | | | | |
| Outdoor Link controller managing 2 solar devices | \$ 253.00 | | | | | | | | | |
| Allied alternative - Duralast 24DC-DL Group Size 24 Deep Cycle Reserve Capacity 140min Battery | \$ 140.99 | \$ 145.99 | \$ 155.99 | \$ 170.99 | \$ 190.99 | | | | | |

| | Allied Building | Christy Glass |
|-----------------------------|-----------------|----------------|
| Total 3 years parts & labor | \$668,422.80 | \$671,616.35 |
| Total 5 years parts & labor | \$1,127,842.73 | \$1,170,504.50 |

| | | |
|-----------------|----|----|
| Points Category | 35 | 34 |
|-----------------|----|----|