

| DATE:    | April 23, 2020                   | DISPOSITION SOUGHT: Information Item              |
|----------|----------------------------------|---|
| TO:      | SMART Board of Directors         | SUBMITTED BY: Director of Finance                 |
| FROM:    | Finance Department               | APPROVED BY: General Manager                      |
| SUBJECT: | Fiscal Year 2019/2020, First and | Second Quarter Financial <u>Report</u> - Combined |

### **SUMMARY:**

A financial report is being presented in accordance with Board Policy which highlights current Authority balance sheet activity, revenue and expense activity, and Authority investment activity. The financial report is for the first and second quarters of fiscal year (FY) 2019/2020, specifically, from July 1, 2019 through December 31, 2019.

### **DISCUSSION:**

In accordance with Board Policy Sixteen (16), Approval of Operating and Capital Budgets, Section Two (2) (A) requires that the General Manager provide the Board with a quarterly review of the current yearto-date revenues and expenses along with an explanation of variances to the current year operating budget. Due to the Board calendar, the Finance Department has been providing a combined first quarter and second quarter report in February each year and presenting the third quarter report to the Board in April each year. The fourth quarter report is covered through the presentation of the audited financial statements to the Audit Committee in October and the full Board in November/December each year.

For Board review please find the following quarterly report for the period of 7/1/2019 - 12/31/2019 (Quarter I and Quarter 2):

- 1. A comparative Balance Sheet for the period.
- 2. A budget to actual Functional Income Statement with variances for the period.
- 3. A budget to actual Operational Income Statement with variances for the period.
- 4. An Investment Activity Report.
- 5. Director of Finance discussion and analysis.

I will be on hand at the 2/27/2019, Board Meeting to go over the report with the Board.

### **RECOMMENDATION:**

It is recommended that the Board of Directors of the Suburban Mobility Authority for Regional Transportation receive and file the combined first and second quarter financial report covering the period of July 1, 2019 through December 31, 2019.

### ATTACHMENTS:

- A. Resolution.
- B. First and Second Quarter Financial Report Combined.

SUBURBAN MOBILITY AUTHORITY FOR REGIONAL TRANSPORTATION RESOLUTION Receive and File the Fiscal Year 2019/2020 First & Second Quarter Combined Financial Report

- Whereas, Board Policy Sixteen (16) Section Two (2) Paragraph (A) requires that the General Manager on a quarterly basis update the Board with year to date revenues, expenses and budget variance explanations; and
- Whereas, The General Manager, through the Director of Finance has given a financial and investment summary report covering the first and second quarter of fiscal year 2019/2020, (July 1, 2019 through December 31, 2019) at the Authority Board meeting of 2/27/2020; and
- Whereas, The Authority Board is has reviewed the financial and investment report with no exceptions noted. Now therefore be it

### **RESOLVED**:

That the Board of Directors of the Suburban Mobility Authority for Regional Transportation hereby receives and files the combined First and Second Quarter FY2019/2020 financial report as presented by the Director of Finance at the board meeting of 4/23/2020.

### CERTIFICATE

The undersigned duly qualified Board Secretary of the Suburban Mobility for Regional Transportation certifies the foregoing is a true and correct copy of a resolution adopted at a legally convened meeting of the Board of the Suburban Mobility Authority for Regional Transportation held on April 23, 2020.

Date

Board Secretary

No.



# Suburban Mobility Authority for Regional Transportation 1<sup>st</sup> and 2nd Quarter Financial Report

FY2020 – December 31, 2019

As Presented By:

Finance Department April 23, 2020

## SMART

### 1st & 2nd Quarter FY2020

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### 1<sup>st</sup> and 2nd Quarter FY2020 Financial Reports

### Submitted By: David L. Sabuda, CPA, Director of Finance

### 4/23/2019

The first and second quarter cumulative financial statement of FY 2020 has been completed. SMART's balance sheet remains stable. As compared to first and second quarter FY2019, FY2020 total assets for the same period are 22.3% higher. The key individual assets that support the overall asset increase are local tax contributions receivable, investments, net capital assets and deferred outflows from pensions and other post employment benefits (OPEB). Total first and second quarter FY2020 liabilities are up 11.2% as compared to first and second quarter FY2019. This overall liability increase is specific to the accounting for other post employment benefits (OPEB) and defined benefit pension benefits. Poor investment markets in December 2018 drove up the pension liability. Change in investment assumptions in anticipation of lower investment earnings increased the OPEB liability. The net asset unrestricted balance deficit is moving in the right direction with the debit balance moving in a smaller direction. Due to current assets being greater than current liabilities on the balance sheet, the State of Michigan, Department of Treasury will not seek from the Authority a deficit elimination plan if this was the end of the fiscal year.

First and second quarter FY2020, overall revenues compared to FY2020 overall appropriation is on target with a -1.4% deviations between actual revenues collected and Board appropriation. As compared to FY2019 at this time period, overall revenues are up approximately 2.7% or \$1,795,000. Specifically, property taxes and gas taxes have contributed to this slight revenue increase.

First and second quarter FY2020, overall actual expenditures compared to FY 2020 appropriation for the same time period are currently 8.3% below FY2020 appropriation amounts through 12/31/19. Fixed route costs, as well as connector and general administration personal services costs (wages and fringes) are down as compared to current appropriation. This trend is due to open fixed route and connector bus positions, on-going contract negotiations with three labor units as well as maintenance cost being lower due to new bus purchases.

As compared to FY 2019 at this time period, overall expenses are up \$6.0 million or 10%. This is primarily due to direct labor cost increases due to more fixed route and connector driver positions being filled and the completion of contract negotiations with certain bargaining units. Also contributing to the increase in expenses are community credit payments to opt in communities and depreciation costs associated with those fixed assets purchased with local dollars.

I will be available to answer any questions regarding this report at the Board's convenience.

| DAT ANOT OUTDOT  |                      | Decemb   | er             | 2019  |
|--|----------------------|--|----------------|---|
| BALANCE SHEET  |                      | FY 2019/2020   |                | FY 2018/19  |
|  |                      |  |                |   |
| ASSETS   |                      |  |                |   |
| CURRENT ASSETS:  |                      |  |                |   |
| Cash and cash equivalents  | \$                   | 78,881,404   | \$             | 61,680,38   |
| Operating assistance due from Federal & State  |                      | <b>=</b> 2   |                |   |
| Accrued interest receivable  |                      | -  |                | -   |
| Grants receivable  |                      | 30,049,291   |                | 31,275,28   |
| Local contributions receivable   |                      | 34,621,197   |                | 32,920,83   |
| Other receivables  |                      | 643,555  |                | -   |
| Materials and supplies inventory   |                      | 2,815,539  |                | 2,814,66  |
| Prepaid expenses   |                      | 1,616,788  |                | 1,631,83  |
| TOTAL CURRENT ASSETS   | \$                   | 148,627,774  | \$             | 130,322,99  |
|  |                      |  |                |   |
| NONCURRENT ASSETS:   |                      |  |                |   |
| Capital assets, net  | \$                   | 146,109,986  | \$             | 135,931,40  |
| Deferred outflows - Pension  |                      | 18,263,852   |                | 7,471,39  |
| Deferred outflows - OPEB   |                      | 19,503,068   |                | -   |
| Held to Maturity Securities  |                      | 18,269,818   |                | 13,063,20   |
| TOTAL NONCURRENT ASSETS  | \$                   | 202,146,724  | \$             | 156,466,00  |
|  |                      |  |                |   |
| TOTAL ASSETS   | \$                   | 350,774,498  | \$             | 286,788,99  |
| TOTAL ASSETS   | \$                   | 350,774,498  | \$             | 286,788,99  |
| TOTAL ASSETS<br>LIABILITIES AND NET ASSETS   | \$                   | 350,774,498  | \$             | 286,788,99  |
|  | \$                   | 350,774,498  | \$             | 286,788,99  |
| LIABILITIES AND NET ASSETS   | \$<br><br>\$         | <b>350,774,498</b><br>4,792,919  |                |   |
| LIABILITIES AND NET ASSETS CURRENT LIABILITIES:  |                      |  |                | 4,912,92  |
| LIABILITIES AND NET ASSETS<br>CURRENT LIABILITIES:<br>Municipal and community credits payable  |                      | 4,792,919  |                | 4,912,92<br>639,42  |
| <b>LIABILITIES AND NET ASSETS</b><br>CURRENT LIABILITIES:<br>Municipal and community credits payable<br>Accounts Payable under purchase of service agreements<br>Accrued self insurance  |                      | 4,792,919<br>913,972   |                | 4,912,92<br>639,42<br>12,532,26   |
| <b>LIABILITIES AND NET ASSETS</b><br>CURRENT LIABILITIES:<br>Municipal and community credits payable<br>Accounts Payable under purchase of service agreements<br>Accrued self insurance<br>Payable to the State of Michigan  |                      | 4,792,919<br>913,972<br>11,659,081   |                | 4,912,92<br>639,42<br>12,532,26<br>2,541,02   |
| <b>LIABILITIES AND NET ASSETS</b><br><b>CURRENT LIABILITIES:</b><br>Municipal and community credits payable<br>Accounts Payable under purchase of service agreements<br>Accrued self insurance<br>Payable to the State of Michigan<br>Accounts Payable and Accrued Expenses  |                      | 4,792,919<br>913,972<br>11,659,081<br>1,805,861  |                | 4,912,92<br>639,42<br>12,532,26<br>2,541,02   |
| <b>LIABILITIES AND NET ASSETS</b><br><b>CURRENT LIABILITIES:</b><br>Municipal and community credits payable<br>Accounts Payable under purchase of service agreements<br>Accrued self insurance<br>Payable to the State of Michigan<br>Accounts Payable and Accrued Expenses<br>Accrued interest payable  |                      | 4,792,919<br>913,972<br>11,659,081<br>1,805,861  |                | 4,912,92<br>639,42<br>12,532,26<br>2,541,02   |
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| <b>LIABILITIES AND NET ASSETS</b><br><b>CURRENT LIABILITIES:</b><br>Municipal and community credits payable<br>Accounts Payable under purchase of service agreements<br>Accrued self insurance<br>Payable to the State of Michigan<br>Accounts Payable and Accrued Expenses<br>Accrued interest payable<br>Current Portion of Notes Payable<br>Accrued Compensation<br><b>FOTAL CURRENT LIABILITIES</b>  | \$                   | 4,792,919<br>913,972<br>11,659,081<br>1,805,861<br>4,054,282<br>-<br>-<br>3,681,918<br><b>26,908,033</b>   | \$<br>\$       | 4,912,92<br>639,42<br>12,532,26<br>2,541,02<br>7,788,53<br>-<br>3,457,45<br><b>31,871,6</b> 3   |
| LIABILITIES AND NET ASSETS         CURRENT LIABILITIES:         Municipal and community credits payable         Accounts Payable under purchase of service agreements         Accrued self insurance         Payable to the State of Michigan         Accounts Payable and Accrued Expenses         Accrued interest payable         Current Portion of Notes Payable         Accrued Compensation         FOTAL CURRENT LIABILITIES   | \$                   | 4,792,919<br>913,972<br>11,659,081<br>1,805,861<br>4,054,282<br>-<br>-<br>3,681,918<br><b>26,908,033</b><br>74,399,179   | \$<br>\$       | 4,912,92<br>639,42<br>12,532,26<br>2,541,02<br>7,788,53<br>-<br>-<br>3,457,45<br><b>31,871,63</b><br>53,714,49  |
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| LIABILITIES AND NET ASSETS         CURRENT LIABILITIES:         Municipal and community credits payable         Accounts Payable under purchase of service agreements         Accrued self insurance         Payable to the State of Michigan         Accounts Payable and Accrued Expenses         Accrued interest payable         Current Portion of Notes Payable         Accrued Compensation         FOTAL CURRENT LIABILITIES         Net Pension Obligation         Deferred Inflows - Pension         Deferred Inflows - OPEB         FOTAL LIABILITIES   | \$<br>\$<br>\$<br>\$ | 4,792,919<br>913,972<br>11,659,081<br>1,805,861<br>4,054,282<br>-<br>-<br>3,681,918<br><b>26,908,033</b><br>74,399,179<br>119,479,780<br>2,948,554<br>22,221,012.00<br><b>245,956,558</b>                | \$<br>\$<br>\$ | 286,788,99<br>4,912,92<br>639,42<br>12,532,26<br>2,541,02<br>7,788,53<br>-<br>-<br>3,457,45<br>31,871,63<br>53,714,49<br>126,752,93<br>8,183,39<br>668,26<br>221,190,71<br>135,931,40<br>207,10<br>(70,540,22 |

\$

350,774,499

\$

286,788,995

| SMART FUNCTIONAL INCOME                         |                |                  | 1st & 2nd Qua | 1st & 2nd Quarter FY 2019/2020 |                      |
|---|----------------|------------------|---------------|--------------------------------|----------------------|
| STATEMENT                                       |                | ACTUAL           | BUDGET        | \$\$ Variance<br>FAV(INFAV))   | % Variance           |
| FEDERAL OPERATING REVENUE:                      |                |                  |               |                                |                      |
| Section 5307                                    | S              | 2,000,000 \$     | 1,999,998     | \$                             | %0                   |
| Other Federal Grants                            |                | 262,156          | 483,996       | (221,840)                      | -46%                 |
| Total Federal Operating Revenue                 | 8              | 2,262,156 \$     | 2,483,994     | \$ (221,838)                   | %6-                  |
| <b>STATE OF MICHIGAN REVENUE:</b>               |                |                  |               |                                |                      |
| ACT 51 - Gas Taxes                              | S              | 17,903,281 \$    | 18,162,498    | \$ (259,217)                   | -1%                  |
| State PM Revenue                                |                | 500,316          | 499,998       | 318                            | 0                    |
| Other State Grant                               |                |                  | 93,846        | (93,846)                       | (1)                  |
| Total State Operating Revenue                   | \$             | 18,403,597 \$    | 18,756,342    | \$ (352,745)                   | -2%                  |
| LOCAL CONTRIBUTION:                             |                |                  |               |                                |                      |
| Contribution From County Transit Authorities    | \$             | 36,675,402 \$    | 36,675,600    | (198)                          | 0%0                  |
| Contra Revenue - Local Contribution             |                | (450,000)        | (450,000)     | •                              | %0                   |
| Total Local Contribution Revenue                | ÷              | 36,225,402 \$    | 36,225,600    | \$ (198)                       | %0                   |
| <b>OPERATION REVENUE:</b>                       |                |                  |               |                                |                      |
| Fixed Route                                     | \$             | 5,681,519 \$     | 6,347,100     | \$ (665,581)                   | -10%                 |
| Connector                                       |                | 452,382          | 433,014       | 19,368                         | 4.5%                 |
| Interest Revenue                                |                | 1,194,106        | 825,000       | 369,106                        | 45%                  |
| Fleet Maintenance Reimbursement                 |                | 297,341          | 331,350       | (34,009)                       | -10%                 |
| Restricted Revenue                              |                | 3,963,229        | 4,016,087     | (52,858)                       | -1%                  |
| Total Operational Revenue                       | \$             | 11,588,577.00 \$ | 11,952,551.00 | \$ (363,974.00)                | -3%                  |
| Total Operating Revenues                        | 8              | 68,479,732 S     | 69,418,487    | \$ (938,755)                   | -1.4%                |
| FUNCTIONAL OPERATION EXPENSES:                  | t              | ţ                |               |                                |                      |
| Fixed Route                                     | \$             | 35,831,336 \$    | 39,693,187    | \$ 3.861.851                   | 9.7%                 |
| Connector                                       |                | 7,407,846        | 7,663,059     |                                | 3.3%                 |
| General Administration                          |                | 12,949,647       | 14,804,756    | 1,855,109                      | 12.5%                |
| Community Credits                               |                | 1,920,120        | 1,920,096     | (24)                           | 0.0%                 |
| Nankin Transit Commission                       |                | 160,764          | 157,200       | (3,564)                        | -2.3%                |
| Community Transit Service                       |                | 394,104          | 96,300        | (297,804)                      | -309.2%              |
| Depreciation (Eligible)                         |                | 887,496          | 887,496       | ï                              | 0.0%                 |
| Gain on Sale of Assets                          |                | (54, 418)        | r             | 54,418                         | 0.0%                 |
| Restricted Expenses                             |                | 3,963,229        | 4,016,437     | 53,208                         | 1.3%                 |
| Total Operating Expenses                        | <del>6</del> 9 | 63,460,124 \$    | 69,238,531    | \$ 5,778,407                   | 8.3%                 |
| <b>Operating Revenues over (under) Expenses</b> | S              | 5,019,608 \$     | 179,956       | \$ 4,839,652                   |                      |
|   |                |                  |               | FUNCTIONAL INCOME STATEMENT    | E STATEMENT / PAGE 3 |
|   |                |                  |               |                                |                      |

| SMADT OPEDATIONAL INCOME  |                   |   | 1st & 2nd Ou                                 | & 2nd Ouarter FY 2019/2020                  | 0                            |                    |        | FV 2019/2020                                       | 0/0/0/0           |  |
|---|-------------------|---|--|---|------------------------------|--------------------|--------|--|-------------------|--|
| STATEMENT STATEMENT   | A                 | ACTUAL  |  | \$\$ Variance                               | % Variance                   | Notes              | NA 4   | AMENDED  | BUD               | BUDGET   |
| REVENUE   |                   |   |  | LAP (ONFAP)                                 |                              | _                  |        | BUDGET   | KEMA              | KEMAINING  |
| Route Revenue:  | l                 |   |  |   |                              |                    |        |  |                   |  |
| Fare Revenue<br>Agency Revenue  | ↔                 | 5,304,856 \$<br>41.846                          | 6,232,500<br>75.006                          | \$ (927,644)<br>(33.160)                    | ) -14.9%                     | % %                | \$     | 12,465,000   | \$                | 7,160,144<br>108_154                               |
| Total Route Revenue   | S                 | 5,346,702 \$                                    | 6, <mark>3</mark>                            | <mark>\$ (960,804)</mark>                   |                              | 8                  | s      | 12,615,000   | <del>S</del>      | 7,268,298  |
| Federal Sources:<br>Section 5307 Grant<br>Other Federal Grants  | \$                | 2,000,000 \$<br>262,156                         | 2,000,000<br>483,994                         | \$ (221,838)                                | 0.0% -45.8%                  | % %                | \$     | 4,000,000<br>968,800                               | S                 | 2,000,000<br>706,644                               |
| Total Federal Sources   | S                 | 2,262,156 \$                                    | 2,483,994                                    | <mark>\$ (221,838)</mark>                   | .8-0%                        | %                  | s      | 4,968,800  | S                 | 2,706,644  |
| State Sources:<br>State ACT 51 SMART<br>State PM Match<br>Other State Revenue   | <del>\\</del>     | 17,903,281 \$<br>500,316                        | 18,162,496<br>500,000<br>93,846              | \$ (259,215)<br>316<br>(93,846)             | ) -1.4%<br>0.1%<br>) -100.0% | % % %              | \$     | 36,325,000<br>1,000,000<br>187,700                 | -<br>S            | 18,421,719<br>499,684<br>187,700                   |
| Total State Sources   | S                 | 18,403,597 \$                                   | 18,756,342                                   | \$ (352,745)                                | ) -1.9%                      | %                  | s      | 37,512,700   | <mark>\$ 1</mark> | 19,109,103   |
| Local Sources:<br>Contributions From Local Transit Authorities<br>Contra Revenue - Local Contribution<br>Total From Local Sources | ↔                 | 36,675,402 \$<br>(450,000)<br><b>36,225,402</b> | 36,675,600<br>(450,000)<br><b>36,225,600</b> | \$ (198)<br>-<br>(198)                      | ) 0.0%<br>0.0%               | % % <mark>%</mark> | ~      | 73,350,800<br>(900,000)<br><mark>72,450,800</mark> | 3 3               | 36,675,398<br>(450,000)<br><mark>36,225,398</mark> |
| Other Income:<br>Interest Income<br>Local Comm Transit Operating Rev<br>Advertising<br>Fleet Maintenance Reimbursements           | \$                | 1,194,106 \$<br>138,492<br>561,678<br>297 347   | 825,000<br>125,502<br>300,006<br>331350      | \$ 369,106<br>12,990<br>261,672<br>734.008) | 44.7%<br>10.4%<br>87.2%      | % % % %            | \$     | 1,650,000<br>251,000<br>600,000                    | \$                | 455,894<br>112,508<br>38,322<br>365 358            |
| Miscellaneous /Rental Income  | 6                 |   |  | 6   |                              | × ×                | e      | 94,000   | ę                 | 6,971  |
| rotar Other Income<br>Restricted Pass Through Revenue (Exp. Match):   | <mark>0</mark> 60 | 3,963,228 \$                                    | 4,016,087                                    | \$ (52,859)                                 | ) -1.3%                      | <mark>%</mark> %   | • •    | 8,032,175  | <mark>0</mark> 00 | <mark>9/9/935</mark><br>4,068,947                  |
| TOTAL REVENUES  | S                 | 68,479,732 \$                                   | 69,418,487                                   | \$ (938,755)                                | ) -1.4%                      | %                  | s      | 138,837,175  | \$ 70             | 70,357,443   |
|   |                   |   |  |   | OP                           | ERATIO             | NAL IN | <b>OPERATIONAL INCOME STATEMENT / Page 4</b>       | TEMEN             | [ / Page 4   |

| SMART OPERATIONAL INCOME                |    |             | 1st & 2nd Qu     | arte | r FY 2019/2020 |            |       |      | FY 201      | <u>9/202</u> | 20         |
|---|----|-------------|------------------|------|----------------|------------|-------|------|-------------|--------------|------------|
| SMART OF ERATIONAL INCOME<br>STATEMENT  |    | ACTUAL      | BUDGET           |      | \$\$ Variance  | % Variance | Notes |      | AMENDED     | ]            | BUDGET     |
| EXPENSES (Part 1 of 3)                  |    |             |                  | F    | AV(UNFAV)      |            |       |      | BUDGET      | RE           | MAINING    |
| EAPENSES (Part 1 01 5)                  |    |             |                  |      |                |            |       |      |             |              |            |
| WAGE AND WAGE RELATED EXPENSES:         |    |             |                  |      |                |            |       |      |             |              |            |
| ACTIVE EMPLOYEES:                       |    |             |                  |      |                |            |       |      |             |              |            |
| Active Salaries, Wages & Taxes:         |    |             |                  |      |                |            |       |      |             |              |            |
| Administrative                          | \$ | 2,956,809   | \$<br>3,207,334  | \$   | 250,525        | 7.8%       |       | \$   | 6,484,700   | \$           | 3,527,891  |
| Operations                              |    | 15,541,167  | 16,476,350       |      | 935,183        | 5.7%       |       |      | 32,776,500  |              | 17,235,333 |
| Maintenance                             | _  | 4,510,728   | 4,751,122        |      | 240,394        | 5.1%       |       | 1.57 | 9,640,000   |              | 5,129,272  |
| Total Active Salaries, Wages, Taxes     | \$ | 23,008,704  | \$<br>24,434,806 | \$   | 1,426,102      | 5.8%       |       | \$   | 48,901,200  | \$           | 25,892,496 |
|   |    |             |                  |      |                |            |       |      |             |              |            |
| Active Employee Benefits:               |    |             |                  |      |                |            |       |      |             |              |            |
| Hospitalization/Medical                 | \$ | 4,318,678   | \$<br>5,900,400  | \$   | 1,581,722      | 26.8%      |       | \$   | 11,800,800  | \$           | 7,482,122  |
| Employee Premium Sharing - Healthcare   |    | (776,645)   | (826,098)        |      | (49,453)       | 6.0%       |       |      | (1,652,200) |              | (875,555)  |
| Life, AD&D, Drug, Dental, Optical       |    | 545,755     | 622,494          |      | 76,739         | 12.3%      |       |      | 1,245,000   |              | 699,245    |
| Other Employee Benefits                 |    | 177,814     | 226,446          |      | 48,632         | 21.5%      |       |      | 452,900     |              | 275,086    |
| Workers Compensation                    |    | 550,000     | 549,996          |      | (4)            | 0.0%       |       |      | 1,100,000   |              | 550,000    |
| Health Care Savings Plan                |    | 400,015     | 480,396          |      | 80,381         | 16.7%      |       |      | 960,800     |              | 560,785    |
| FICA                                    |    | 1,731,619   | 1,956,048        |      | 224,429        | 11.5%      |       |      | 3,912,100   |              | 2,180,481  |
| Pension Funding                         |    | 8,449,491   | 6,705,996        |      | (1,743,495)    | -26.0%     |       |      | 13,412,000  |              | 4,962,509  |
| Employee Contributions - Pension        |    | (1,013,192) | -                |      | 1,013,192      | 0.0%       |       |      | -           |              | 1,013,192  |
| <b>Total Active Employee Benefits</b>   | \$ | 14,383,535  | \$<br>15,615,678 | \$   | 1,232,143      | 7.9%       |       | \$   | 31,231,400  | \$           | 16,847,865 |
| % Of Total Active Wages                 |    | 63%         | 64%              |      |                |            |       |      | 55%         |              | 57%        |
| Total Active Employee Wages & Benefits: | \$ | 37,392,239  | \$<br>40,050,484 | \$   | 2,658,245      | 6.6%       |       | \$   | 80,132,600  | \$           | 42,740,361 |
| Post Employment Benefits:               |    |             |                  |      |                |            |       |      |             |              |            |
| OPEB Net Unfunded Obligation            | \$ | 3,150,000   | \$<br>3,150,000  | \$   | 8_             | 0.0%       |       | \$   | 6,300,000   | \$           | 3,150,000  |
| Retiree Medical/Drug Premiums - Net     | -  | 3,495,597   | 4,193,948        |      | 698,351        | 16.7%      |       |      | 8,387,200   |              | 4,891,603  |
| Total Post Retirement                   | \$ | 6,645,597   | \$<br>7,343,948  | \$   | 698,351        | 9.5%       |       | \$   | 14,687,200  | \$           | 8,041,603  |
| Total Wage and Wage Related Expenses    | \$ | 44,037,836  | \$<br>47,394,432 | \$   | 3,356,596      | 7.1%       |       | \$   | 94,819,800  | \$           | 50,781,964 |

**OPERATIONAL INCOME STATEMENT / Page 5** 

| CMADT OPPD ATION AT INCOMP       |      |                     | 1st & 2nd Quarter FY 2019/2020 | arter FY 2019/2             | 2020         |         |                | FY 201            | FY 2019/2020         |            |
|----------------------------------|------|---------------------|--------------------------------|-----------------------------|--------------|---------|----------------|-------------------|----------------------|------------|
| STATEMENT                        | ACT  | ACTUAL              | BUDGET                         | \$\$ Variance<br>FAV(UNFAV) | ) % Variance |         | Notes          | AMENDED<br>BUDGET | BUDGET               | ET         |
|                                  |      |                     |                                |                             |              |         |                |                   |                      |            |
| EXPENSES (Part 2 of 3)           |      |                     |                                |                             |              |         |                |                   |                      |            |
|                                  |      |                     |                                |                             |              |         |                |                   |                      |            |
| OPERATIONS:                      |      |                     |                                |                             |              |         |                |                   |                      |            |
| <b>OPERATIONAL EXPENSES:</b>     |      |                     |                                |                             |              |         |                |                   |                      |            |
| Direct Variable (Vehicle):       |      |                     |                                |                             |              |         |                |                   |                      |            |
| Diesel Fuels                     | \$   | 2,876,907 \$        | 3,600,000                      | \$ 723,093                  | J93          | 20.1%   | S              | 7,200,000         | \$ 4,                | 4,323,093  |
| Gas, Oil, Lubricants, Etc.       |      | 152,872             | 282,000                        | 129,128                     | 128          | 45.8%   |                | 564,000           |                      | 411,128    |
| Repair Parts                     |      | 1,656,882           | 1,660,002                      | 3,1                         | 3,120        | 0.2%    |                | 3,320,000         | 1,                   | 1,663,118  |
| Tires                            |      | 418,403             | 424,494                        | 6,0                         | 6,091        | 1.4%    |                | 849,000           | •                    | 430,597    |
| Vehicle Insurance                |      | 3,435,118           | 3,871,062                      | 435,944                     | )44          | 11.3%   |                | 7,742,100         | 4,                   | 4,306,982  |
| Bus Contract Repairs-Maintenance |      | 559,231             | 586,288                        | 27,057                      | 157          | 4.6%    |                | 743,200           |                      | 183,969    |
| Contract Repair-Accidents        |      | 76,136              | 60,002                         | (16,134)                    | [34]         | -26.9%  |                | 70,000            |                      | (6, 136)   |
| Other Repair Parts               |      | 2,439               | 33,000                         | 30,561                      | 561          | 92.6%   |                | 66,000            |                      | 63,561     |
| Towing                           |      | 69,931              | 112,494                        | 42,563                      | 563          | 37.8%   |                | 225,000           |                      | 155,069    |
| Total Direct Variable (Vehicle)  | S S  | 9,247,919 <b>\$</b> | 10,629,342                     | <mark>\$ 1,381,423</mark>   | 123          | 13.0%   | S              | 20,779,300        | <mark>\$ 11,5</mark> | 11,531,381 |
| Indirect Variable:               |      |                     |                                |                             |              |         |                |                   |                      |            |
| Fare Collection Costs            | \$   | 278,793 \$          | 322,238                        | \$ 43,445.00                | 00.          | 13.5%   | \$             | 620,500.00        | \$ 341               | 341,707.00 |
| Route Facilities Maint.          |      | 60,535              | 86,502                         | 25,967                      | 967          | 30.0%   |                | 173,000           |                      | 112,465    |
| Other- Operational               |      | 58,447              | 75,000                         | 16,553                      | 553          | 22.1%   |                | 150,000           |                      | 91,553     |
| Total Indirect Variable          | 9    | <u>397,775 \$</u>   | 483,740                        | <mark>\$ 85,965</mark>      | )65<br>      | 17.8%   | S              | 943,500           | s<br>S               | 545,725    |
| Facilities:                      |      |                     |                                |                             |              |         |                |                   |                      |            |
| Utilities                        | \$   | 714,595 \$          | 657,684                        | \$ (56,911)                 | (11)         | -8.7%   | S              | 1,452,900         | S                    | 738,305    |
| Contract Bldg Maint./Other Maint |      | 437,679             | 600,404                        | 162,725                     | 725          | 27.1%   |                | 1,138,600         |                      | 700,921    |
| Business Insurance               |      | 32,525              | 33,246                         | 2                           | 721          | 2.2%    |                | 66,500            |                      | 33,975     |
| Total Facilities                 | S    | 1,184,799 S         | 1,291,334                      | \$ 106,535                  | 535          | 8.2%    | <mark>S</mark> | 2,658,000         | <mark>\$ 1,4</mark>  | 1,473,201  |
| Total Operational Expenses       | s 1( | 10.830.493 \$       | 12.404.416                     | \$ 1.573.923                | 023          | 12.7%   | 6              | 24.380.800        | \$ 13.5              | 13,550,307 |
| Total Operational Expenses       |      |                     | 01+6+0+671                     | No. Constants               | C71          | 17.1 /0 | 9              |                   |                      | /ncinc     |

**OPERATIONAL INCOME STATEMENT / Page 6** 

| SMART OPERATIONAL INCOME                         |          |              | lst          | & 2nd Qu   | arter FV     | 1st & 2nd Quarter FY 2019/2020 |                  |        |                   | FY 2019/2020       | 9/2020    |                                       |
|--|----------|--------------|--------------|------------|--------------|--------------------------------|------------------|--------|-------------------|--------------------|-----------|---------------------------------------|
| STATEMENT  | AC       | ACTUAL       | BUD          | BUDGET     | SS V<br>FAV( | \$\$ Variance<br>FAV(UNFAV)    | % Variance       | Notes  | AMENDEI<br>BUDGET | AMENDED<br>BUDGET  | BU<br>REM | BUDGET<br>REMAINING                   |
| EXPENSES (Part 3 of 3)                           |          |              |              |            |              |                                |                  |        |                   |                    |           |                                       |
| Administration, Other, Spec. Serv, Contingency : | 1,0000 1 |              |              |            |              |                                |                  |        |                   |                    |           |                                       |
| Administrative:                                  |          |              |              |            |              |                                |                  |        |                   |                    |           |                                       |
| General Supplies                                 | \$       | 167,057      | S            | 175,332    | \$           | 8,275                          | 4.7%             | . 0    | S                 | 346,800            | S         | 179,743                               |
| Professional, Outside Serv.                      |          | 501,537      |              | 962,108    |              | 460,571                        | 47.9%            | .0     | 1.                | 1,748,800          |           | 1,247,263                             |
| Outside Counsel-Non V/L & WC                     |          | 66,072       |              | 148,248    |              | 82,176                         | 55.4%            | . 0    |                   | 296,500            |           | 230,428                               |
| Computer Maint.                                  |          | 406,109      |              | 428,498    |              | 22,389                         | 5.2%             | . 0    |                   | 582,400            |           | 176,291                               |
| Marketing Expense                                |          | 124,735      |              | 460,493    |              | 335,758<br>52 520              | 72.9%            |        |                   | 982,000<br>244,200 |           | 857,265                               |
| Outer Administration<br>Total Administration     | 4        | 1 334 814    | 5            | 7 297 503  | 4            | 020,00                         | 0/0.C+<br>/00 11 |        | 1 3               | 1 200 800          |           | 7 265 026                             |
| Othor  |          |              |              |            |              |                                |                  |        |                   |                    |           |                                       |
| Depreciation-Eligible                            | \$       | 887.496      | Ś            | 887.496    | \$           |                                | 0.0%             |        | S                 | 1.775.000          | \$        | 887.504                               |
| Vehicle Purchases                                |          | 201,848.00   |              |            |              | (201, 848)                     | 0.0%             | .0     |                   | 1                  | 6         | (201, 848)                            |
| (Gain) or Loss on Assets                         |          | (54, 418.00) |              | 1          |              | 54,418                         | 0.0%             | . 0    |                   | ľ                  |           | 54,418                                |
| Funded & Capital Grant Transfer                  |          | (946.33)     |              |            |              | 946                            | 0.0%             |        |                   | ı                  |           | 946                                   |
| Total Other                                      | s        | 1,033,980    | \$           | 887,496    | S            | (146,484)                      | -16.5%           |        | \$ 1.             | 1,775,000          | s         | 741,020                               |
| Special Services:                                |          |              |              |            |              |                                |                  |        |                   |                    |           |                                       |
| Community Credit Exp.                            | \$       | 1,920,120    | \$ 1         | 1,920,096  | \$           | (24)                           | 0.0%             | . 0    | \$ 3.             | 3,840,200          | S         | 1,920,080                             |
| POS, Comm.Trans. & Alloc. Overhead               |          | 339,653      |              | 318,150    |              | (21,503)                       | -6.8%            | . 0    |                   | 636,900            |           | 297,247                               |
| Total Special Services:                          | S        | 2,259,773    | \$ 2         | 2,238,246  | S            | (21,527)                       | -1.0%            |        | <b>S</b> 4.       | 4,477,100          | s         | 2,217,327                             |
| Contingency:                                     |          | •            |              | •          |              |                                | 0.0%             |        | <b>S</b> 1.       | 1,151,500          | \$        | 1,151,500                             |
| Restricted Pass Through Expense (Rev. Match)     | S        | 3,963,228    | ъ<br>8       | 4,016,087  | \$           | 52,859                         | 1.3%             | .0     | 8                 | 8,032,175          | Ś         | 4,068,947                             |
| Total Operational Expenses                       | s        | 19,422,288   | <b>\$</b> 21 | 21,843,748 | s            | 2,421,460                      | 11.1%            |        | \$ 44.            | 44,017,375         | S         | 24,595,087                            |
|  |          |              |              |            |              |                                |                  |        |                   |                    |           |                                       |
| TOTAL EXPENSES (Wages & Operational)             | S        | 63,460,124   | \$ 69        | 69,238,180 | S            | 5,778,056                      | 8.3%             |        | \$ 138            | 138,837,175        | S         | 75,377,051                            |
| NET INCOME (LOSS)                                | s        | 5,019,608    | S            | 180,307    |              |                                |                  |        | S                 | 1                  | S         | (5,019,608)                           |
|  |          |              |              |            |              |                                |                  |        |                   |                    |           |                                       |
|  |          |              |              |            |              |                                | OPE              | RATION | AL INCO           | OME STAT           | remer     | OPERATIONAL INCOME STATEMENT / Page 7 |

#### SMART FY2020 Quarterly Investment Report 1st and 2nd Quarter Ended December 31, 2019

|  |  |  | Dece               | mber 31, 201                                | 9        |                                       |  |                            |   |                  | X                                     |
|--|--|--|--------------------|---|----------|---------------------------------------|--|----------------------------|---|------------------|---------------------------------------|
| Month  | BUSINESS MONEY MARKETS   | Boginning  |                    | Aconiration                                 |          |                                       | Annual Internet                          |                            | Interation  |                  | Section                               |
| ery nun  | BOOMEDD MICHEE MARKEID   | Beginning<br>Balance 7/1/2019  | n in<br>The second | Account<br>Transfers                        | • •      | Service<br>Charges                    | Annual Interest<br>Rate (%)              | -                          | Investment<br>Earnings  | gala.            | Ending<br>nce 12/31/2019              |
| lut  | Comerica Business Money Market   | \$ 105,509.53  | \$                 |   |          | \$ (7.00)                             | 0.25                                     | ;                          | \$ 22.40  | \$               | 105,524.93                            |
| Aug  | Comerica Business Money Market   | 105,524.93   | <u>*</u>           | •   |          | (7.00)                                | 0.25                                     |                            | 22.41   | Ť                | 105,540.34                            |
| Sep  | Comerica Business Money Market   | 105,540.34   | · ·                |   |          | (7.00)                                | 0.25                                     |                            | 21.68   | ,<br>            | 105,555.02                            |
| Oct  | Comerica Business Money Market   | 105,555.02   |                    |   |          | (7.00)                                | 0.25                                     |                            | 22.41   |                  | 105,570.43                            |
| Nov  | Comerica Business Money Market   | 105,570.43   |                    |   | ·        | (7.00)                                | 0.25                                     |                            | 21.70   |                  | 105,585.13                            |
| Dec  | Comerica Business Money Market   | 105,585.13   | · —                | -   | :        | (7.00)                                | 0.25                                     | -                          | 22.41   |                  | 105,600.54                            |
|  |  |  |                    |   | <u>+</u> | · · · · · · · · · · · · · · · · · · · | <u> </u>                                 |                            |   | - <u></u>        |                                       |
|  | Total Money Market Revenue - Comerica  | an airteach  | 1.1                |   | 1        | بشار الشر                             | an a | 1.3                        | \$ 133.01   | i i e i          | 3 (J. 195                             |
| Jul  | PNC Business Money Market  | \$ 7,211,585.68  |                    |   |          | \$ -                                  | 2.27                                     |                            | \$ 14,670.15  | \$               | 7,226,255.83                          |
| Aug  | PNC Business Money Market  | 7,226,255.83   |                    | •   |          |                                       | 2.02                                     |                            | 11,878.77   |                  | 7,238,134.60                          |
| Sep  | PNC Business Money Market  | 7,238,134.60   | ļ                  | -   |          |                                       | 1.92                                     |                            | 11,700.00   |                  | 7,249,834.60                          |
| Oct  | PNC Business Money Market  | 7,249,834.60   |                    | 6,000,000.00                                | ÷        | ;                                     | 1.75                                     |                            | 16,725.78   |                  | 13,266,560.38                         |
| Nov  | PNC Business Money Market  | 13,266,560.38  |                    | 1 000 000 00                                | ÷        |                                       | 1.51                                     |                            | 15,810.84   |                  | 13,282,371.22                         |
| Dec  | PNC Business Money Market  | 13,282,371.22  | •                  | 1,000,000.00                                |          |                                       | 1.51                                     | — <b>—</b>                 | 18,617.91   |                  | 14,300,989.13                         |
|  |  | +  | :                  |   |          |                                       |  |                            |   | - <u> </u>       |                                       |
|  | Total Money Market Revenue - PNC   | and the second | i.<br>Artes        |   | ΞX       | Aliza di sistem                       | had the state of the                     | 2 . A <b>S</b>             | \$ 89,403.45  | 33856            | 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 |
| 20.4Q  |  |  | 1925               |   | 93       | 的多数的方式转移的                             |  | 13 M                       |   | 44 . x4x - 9     | (C. 757 87%)                          |
| Month  | COMERICA J-FUND  | Beginning  | 5.7                | Account                                     | N)<br>N  | Service                               | Annual Interest                          | -<br>                      | invéstment : «  | 4.300            | Ending As 🔅                           |
| ्राम गाउँछ छ।<br>1975 <u>-</u><br>1975   |  | Balance 7/1/2019   | 1299<br>1454       | Transfers                                   | 8        | Charges                               | (Rate (%)                                |                            | Earnings  |                  | nce 12/31/2019                        |
| Jul  | Comerica J-Fund  | \$ 69,368,875.70   | \$                 | 94,589.51                                   |          | \$ (2,962.96)                         | 2.24                                     |                            |   | \$               | 69,592,713.63                         |
| Aug  | Comerica J-Fund  | 69,592,713.63  | -+                 | (10,535,590.11)                             | -        | (2,982.24)                            | 2.17                                     |                            | 132,846.80  |                  | 59,186,988.08<br>51,634,181.54        |
| Sep<br>Oct   | Comerica J-Fund<br>Comerica J-Fund   | 59,186,988.08<br>51,634,181.54   | +                  | (7,658,711.14)<br>(4,973,105.92)            | ÷        | (3,151.12)<br>(2,989.52)              | <u>1.95</u><br>1.82                      |                            | 109,055.72<br>86,556.04   | +                | 46,744,642.14                         |
| Nov  | Comerica J-Fund  | 46,744,642.14  |                    | (5,380,841.26)                              | +        | (3,310.32)                            | 1.59                                     |                            | 76,908.49   | +                | 41,437,399.05                         |
| Dec  | Comerica J-Fund  | 41,437,399.05  |                    | (9,288,551.94)                              |          | (2,717.71)                            | 1.49                                     |                            | 54,019.13   |                  | 32,200,148.53                         |
|  |  |  |                    |   |          |                                       |  |                            |   |                  |                                       |
| T STY OR AN  | Total J-Fund Revenue - Comerica  | 5-328785-3   | Ng N               |   | 378      |                                       |  | 2.27                       | 591,597,56  | XVA              | T. GRENSLER                           |
| an an an an Anna an Anna Anna Anna<br> <br>1960 an Anna Santair an Anna Anna   |  |  | 0.000000<br>       |   | E DOAL   |                                       |  | Tels . Star<br>Tels . Star | ALL THE FATLAND   | 201 - 202 20<br> | 212227232292,453,453,453,273          |
| Month  | FLÄGSTAR PREMIER SAVINGS   | B. 1121128   | it s               | Account                                     |          | Service                               | Annual Interest                          | 新新                         | <ul> <li>Investment s</li> </ul>  |                  |                                       |
| INIOLITI   | , FLAGSTAR PREMIER SAVINGS   | Beginning<br>Balance 7/1/2019  | 1                  | Transfers                                   |          | Charges                               | Rate (%)                                 |                            | Earnings Press  | -<br>Galai       | Cending 2015                          |
| station of the second s | Flagstar Premier Savings   | \$ 31,756,111.82   | \$                 | 2 1 GI 2 GI 2 G 2 G 2 G 2 G 2 G 2 G 2 G 2 G |          | \$ -                                  | 2.40                                     | 5300<br>  \$               |   |                  | 31,820,032.96                         |
| Aug  | Flagstar Premier Savings   | 31,820,032.96  |                    |   |          | -                                     | 2.19                                     |                            | 58,609.89   | 1                | 31,878,642.85                         |
| Sep  | Flagstar Premier Savings   | 31,878,642.85  |                    | -   |          | -                                     | 2.10                                     |                            | 54,499.38   |                  | 31,933,142.23                         |
| Oct  | Flagstar Premier Savings   | 31,933,142.23  | ļ                  |   |          | -                                     | 2.02                                     |                            | 54,242.60   | <u> </u>         | 31,987,384.83                         |
| Nov  | Flagstar Premier Savings   | 31,987,384.83  | 4                  | -   |          | -                                     | 1.78                                     |                            | 46,535.07   | +                | 32,033,919.90                         |
| Dec  | Flagstar Premier Savings   | 32,033,919.90  |                    | -   |          | -                                     | 1.69                                     |                            | 45,707.58   |                  | 32,079,627.48                         |
|  |  |  | -                  |   | -        |                                       |  | سأحي                       |   |                  |                                       |
|  | Total Premier Savings Revenue - Flagstar   |  | NG.                |   | 10       |                                       |  | <u>家</u> 書                 | 323,515,66  |                  |                                       |
|  |  | 14 3.4 4 B & F   |                    | CONSTRUCTION OF                             | 4        |                                       |  |                            | 5 ( <b>1. 2</b> 1/5)  |                  |                                       |
|  |  | 😋 🖉 Beginning 🖓 🕹  |                    | Additions & 3                               | 3        | Average Coupon                        | ALC: NO. LAN                             |                            | Unvestments   |                  | Enclose                               |
|  | LONG TERM INVESTMENTS was a series of the se | Balance 7/1/2019   |                    | Withdrawals                                 | 趱        | Rate/Interest (%) 🍕                   | Accrued Interest                         |                            | e Eamlnessee  | Balar            | ice 12/31/2019                        |
|  | Money Market Funds - Comerica Wealth Mgt.  | \$ 13,706.16   | \$                 | (203,370.35)                                | • • • •  | 1.03%                                 | -  | +                          | 189,664.19  | +                |                                       |
|  |  |  | É                  |   | _        |                                       |  |                            |   | <u> </u>         | 3 133 063 66                          |
|  | Commercial Paper   | 2,981,951.67   |                    | 176,783.26                                  |          | 1.85%                                 | -  | +                          | (35,667.43)   |                  | 3,123,067.50                          |
|  | Certificates of Deposit  | 2,998,350.00   | \$                 | 8,042,000.00                                |          | 1.85%                                 | 4,002.34                                 |                            | 10,903.92   |                  | 11,051,253.92                         |
| • •  | US Government Securities (AAA/AA+)   | 10,101,460.10  | i                  | (6,035,000.00)                              |          | 1.85%                                 | (8,483.51)                               |                            | 29,036.90   |                  | 4,095,497.00                          |
|  |  |  | -                  |   |          |                                       |  |                            |   | +                |                                       |
| y Intern   | Total Revenue From Long-term Investment Activity   | \$ 16,095,467.93 2   | <b>.</b> .\$       | 1,980,412.91                                | 14       | ARAMINA RA                            | \$55(4,481.17)                           |                            |   | <u>kşm</u>       | 18,269,818.42                         |
|  | ······································   |  | +-                 |   |          |                                       |  |                            |   |                  |                                       |
|  |  | · ···· +   |                    |   | $\vdash$ | Comb                                  | ned cash and inv                         | stm                        | ents December 3   | 2014             |                                       |
|  | · ·  | ·•••••••••••••••••••••••••••••••••••••   |                    |   |          |                                       |  |                            | CALL STREET, ST |                  |                                       |
|  |  |  | - <del> </del>     |   |          |                                       | ANK                                      |                            | 1   | -i               | AMOUNT                                |
|  |  | l  | 1                  |   |          | Comerica Money Mar                    | Ket                                      |                            |   | \$               | 105,601                               |
|  |  |  |                    |   |          | PNC Money Market                      |  |                            |   | \$               | 14,300,989                            |
|  |  |  | 1                  |   | 1        | Comerica J-Fund                       |  |                            |   | \$               | 32,200,149                            |
|  | ·····  | ·  | +                  |   |          | ·                                     |  |                            |   | -                | 32,079,627                            |
|  |  | <u>.                                    </u>   |                    |   |          | Flagstar Premeir Savin                |  |                            |   | \$               |                                       |
|  |  | <u> </u>   |                    |   | !        | Long-term Investment                  |  |                            |   | \$               | 18,269,818                            |
|  |  |  | 1                  |   |          | Comerica Earnings Cre                 |  |                            |   | \$               | 25,000                                |
| 4  |  | ļ !  | $\vdash$           |   |          | PNC Earnings Credit A                 | ccount                                   |                            |   | \$               | 1,731,186                             |
|  |  |  |                    |   | _        | Others*                               |  |                            |   | \$               | 19,223                                |
|  | +  |  | +                  |   |          |                                       |  |                            |   |                  | 6976311-5961                          |
|  |  |  |                    |   |          | * Wastford                            |  |                            |   | +                |                                       |
|  |  |  | <u> </u>           |   |          | * Hartford                            |  |                            |   | 1 .              |                                       |
|  | 1  |  |                    | 1   |          |                                       | . I                                      |                            | 1   |                  | 1                                     |
|  |  |  |                    |   |          |                                       | + · ·                                    |                            |   |                  |                                       |